Google

Google is proud to support Delaware

Creating economic opportunity across the First State

\$10.5B of economic activity

In 2023, Google helped provide \$10.5 billion of economic activity for thousands of Delaware businesses, nonprofits, publishers, creators, and developers.

59,000+

Delaware businesses

More than 59,000 Delaware businesses used Google's free tools to receive phone calls, bookings, reviews, requests for directions, or other direct connections to their customers.

27,000+ Delawareans trained

Grow with Google has partnered with 40 organizations in the state to train more than 27,000 Delawareans on digital skills, including organizations such as public libraries, chambers of commerce, community colleges, and more.

"Investing in Google Ads gives me better results than using social media platforms."

> -Cindy Collins Founder of Euphoric Herbals Apothecary Milford, Delaware



Helping Delaware's smallbusinesses and startups thrive

Delaware business owners are leveraging digital tools to find new customers and grow amidst economic challenges, like inflation and talent shortages. To help First State businesses like Euphoric Herbals Apothecary, Google is increasing access to capital, trainings, and free resources.

\$250M+

in venture capital raised by Google for Startups Founders Fund recipients in the U.S.

The Google for Startups Founders

<u>Funds</u> provide cash awards and hands-on help to support underrepresented entrepreneurs throughout the U.S.

Google



75%

of learners report a positive outcome to their career¹

Helping Delawareans develop digital skills to grow their careers

50% of the workforce will need to reskill by 2025² and 1 in 3 American workers have very limited or no digital skills.³ We're working to help people advance their careers and pursue new opportunities by making digital skills accessible to everyone. To date, we have helped over 300,000 Americans find new employment and increase their income through digital skills training. **250,000+** Google Career Certificate graduates in the U.S.

51.000+

Delaware students

trained in computer

science to date

<u>Google Career Certificates</u> help people develop skills for new jobs in fields like cybersecurity, data analytics, project management, and more in just three to six months. After completing the program, graduates are able to connect with 150+ top employers. 75% of graduates report a positive career outcome within six months.⁴

Google has also partnered with Delaware educational institutions like Glasgow High School and MOT Charter School to make Google Career Certificates available to students and to increase employment opportunities.

Google is helping address inequities in computer science education by offering no-cost products and programs, like <u>CS</u> <u>First</u> and <u>Code Next</u>, to students across the U.S. To date, Google has invested over \$263 million toward computer science skilling including Google.org grants to organizations like National 4H Council and Hidden Genius Project.

Supporting Delaware nonprofits and local organizations

Local organizations and nonprofits across Delaware are doing great work to support their communities. Google is proud to partner with trusted community organizations to further that work, and bring digital skills training, grant funding, and other resources to more Delawareans.



Since 2006, Google.org has awarded over \$2 million in funding to Delaware organizations and nonprofits.

\$462,000+ in charitable giving

Since 2010, our employees based in Delaware – including matching contributions and philanthropic giving from Google.org – have donated over \$462,000 to nonprofits.



Since 2011, Google for Nonprofits has supported more than 260 nonprofits in Delaware. In 2023 alone, Google.org provided more than \$193,000 in Google Workspace for Nonprofits.



In 2023, Google.org provided \$4.51 million in donated search ads to Delaware nonprofits through the Google Ad Grants program.

Learn more about Google in Delaware at: g.co/economicimpact/delaware